

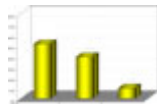


# Benchmarking eHIT and ePrescribing Trends

AHIP / The HSM Group  
March 17, 2008

During 2007, AHIP conducted a survey, funded in part by Merck, to identify major emerging trends in health care. The objective was to obtain insights from leaders with informed opinions and/or decision-making roles related to a number of health insurance plan activities and trends. The survey focused on four major areas: eHIT and ePrescribing, Consumer Driven Healthcare, Recognizing and Rewarding Quality Performance, and Disease Management. AHIP received approximately 120 completed surveys; lines of business represented by respondents included commercial, Medicare, Medicaid, and SCHIP, with the majority of organizations having commercial and Medicare products.

Last week, we released Consumer Driven Healthcare results, we continue this week with eHIT and ePrescribing.



## Over Half of the Respondents Have an Active eHIT Program

Q16: Does your organization or business entity have an active electronic Health Information Technology (eHIT) program (i.e. electronic medical records, computerize physician order entry)? n=115

[View the Chart](#)



## Providing Information to Physicians at Point-of-Care Was Seen as the Primary Accomplishment

Q35: Please select the three most important things you expect your organization's eHIT initiative to accomplish. Combined percentage of respondents who ranked 1, 2, or 3.

[View the Chart](#)

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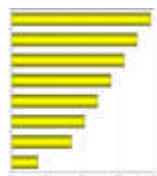


## Almost Half of Respondents Evaluate eHIT by the Number of Providers Using the Program

Q36: In your opinion, what are the three most important measures to evaluate the success of eHIT? n=54

Respondents could select three.

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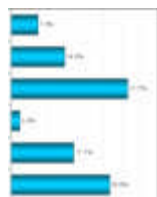


## Hospital Systems, Associations, and Physician Groups are the Main Collaborators for eHIT

Q39: You indicated earlier that your organization collaborates with other entities in your eHIT initiative. Which of the following types of organizations are you working with? n=54

Respondents could select all that apply.

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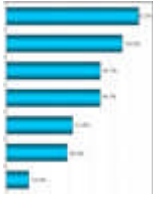


## Many Respondent Organizations Are in the Investigation and Discussion Process of ePrescribing

Q45: How far along in the implementation of ePrescribing do you consider your organization to be? n=115

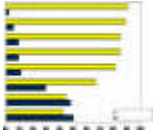
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## Reduction in ePrescribing Errors Is the Primary Critical Outcome From ePrescribing



*Q47: Please identify the three outcomes that are most critical in the success of your ePrescr*  
 Combined percentage of respondents who ranked top 1, 2, or 3.

[View the Chart](#)



**Pharmacy Information Systems and ePrescribing are the Most Outsourced eHIT Activ**

*Q37: Which activities do you in-source or outsource in your organization? n=54*  
 Respondents could select all that apply.

[View the Chart](#)



**Improvement in Patient Care Is the Primary Critical Outcome From ePrescribing Effc**

*Q47: Please identify the three outcomes that are most critical in the success of your ePrescr*  
 Percentage of respondents who ranked 1, 2 or 3.

[View the Chart](#)

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